



Increasing Revenue with Better Technology Solutions



Housekeeping Items

- Please make sure your line is muted
- For technical problems, please email Michelle Horowitz Jackson at michelle@njgca.org



Who We Are...

Delivering Innovation, Driving Results

Sound Payments is a multi-channel, diversified technology company that provides cost-effective cloud-based SAAS solutions to the petroleum, payments and banking industries.

Delivering real value to customers and partners with innovation, cost-effective and intuitive products and solutions.

Headquartered in Jacksonville FL with Regional Sales Offices in U.S (St. Petersburg, FL, etc); R&D offices in U.S., China, Philippines.

We partner with leading Technology companies such as PAX, Boomtown, CDE and many more.

We are not an ISO, Gateway or Processor!

EMV Enable Your Dispensers Before April 2021 Mandate

- 1/2 to 1/3 of the cost of other solutions
- Retrofit solution work with major pumps
- Supports EMV, mag-stripe and contactless at the pump
- Simplified implementation means no station down time or tearing up concrete
- Secure – semi-integration, PCI certified, store is out of scope
- Terminal is certified, eliminating recertification need



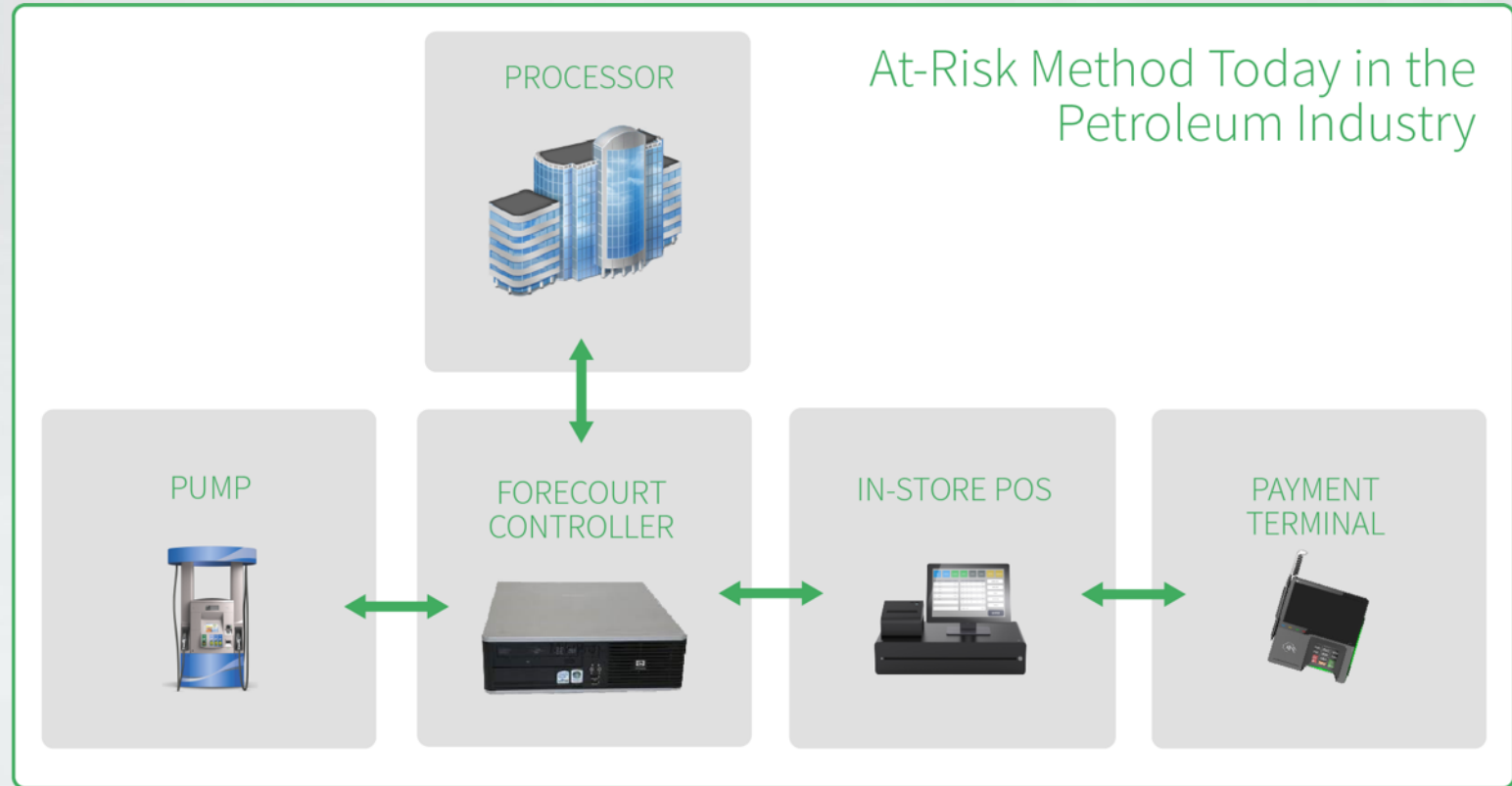
- 24/7 Tech Support
- Simple Deployment and Installation
- Lower Cost
- EMV Certified
- State-of-the-art Cloud Solutions
- Connect to Wallet Apps and more
- Processor Flexibility

 **SOUNDPAYMENTS**
Petro Solutions

AT RISK: Petroleum with Forecourt Today

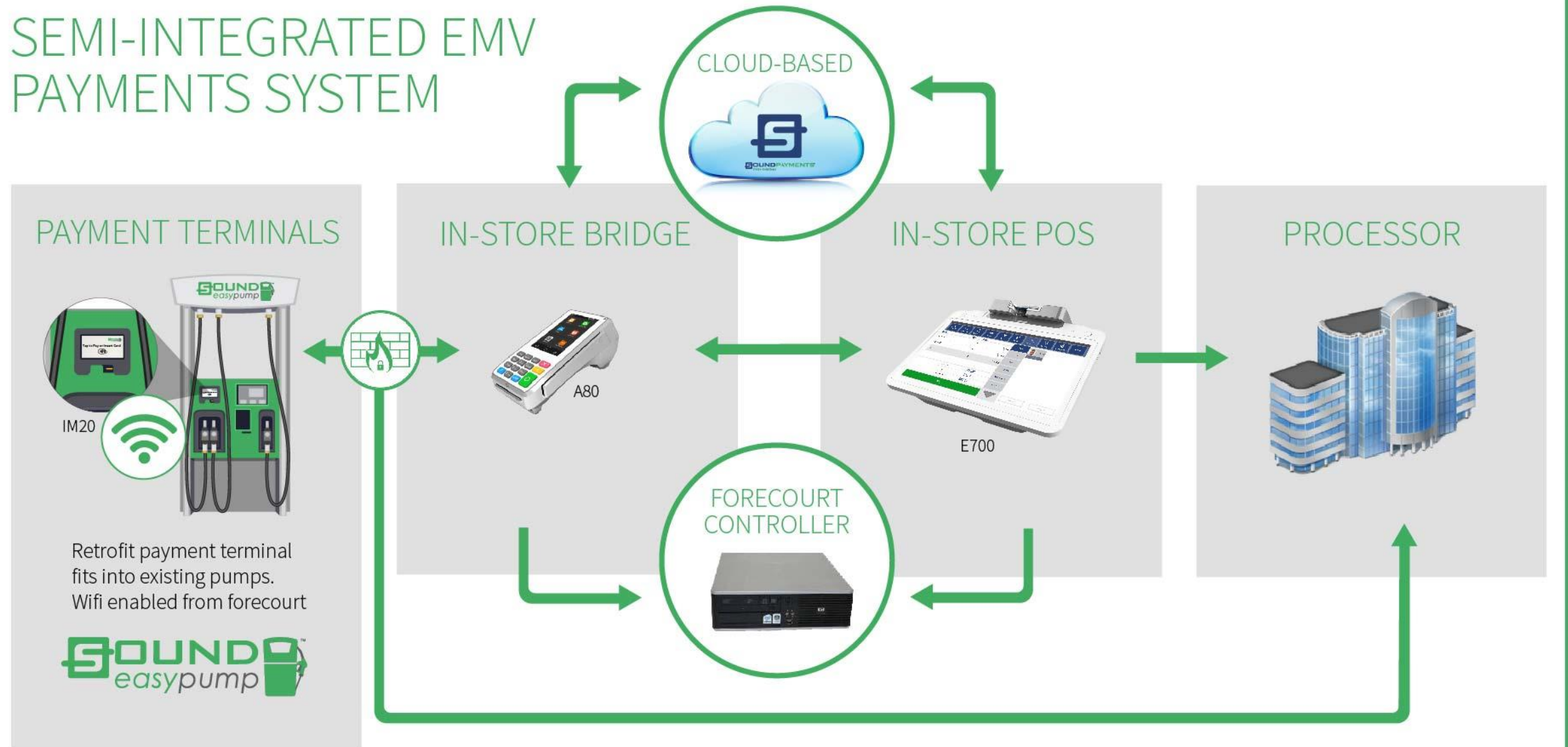


- All payments go through Forecourt controller
- Single point of failure
- Card sensitive data through the system
- Puts station in scope
- Requires extensive PCI certification to be compliance
- With EMV Payment certification is required by pump & controller



Our Solution: Forecourt and In-store

SEMI-INTEGRATED EMV PAYMENTS SYSTEM



Our Solution: Forecourt and In-store



- PCI Data from the pump will no longer be part of the in-store systems
- EMV certification requirements encapsulated by our approach
- Internal reporting and archiving of data not impacted
- Direct-to-processor transaction path from terminal – allows payment processing options that are more difficult to achieve with integrated systems
- Platform can support other innovation and connect to in-store systems
- Bridge – one to many interface to forecourt controllers

Petroleum Solutions

Enabling AFD EMV



Pain Points

- Cost of new equipment and construction
- Possible replacement of existing in-store solution
- Bringing equipment and tanks up to the latest code
- Lost revenue during implementation of new equipment
- Inability to phase changes or rollback if implementation is ineffective

Our Semi-integrated Solution

- Retrofit your existing equipment
- Use your existing software
- Hours vs weeks (or months) of implementation
- Ability to phase upgrade to EMV by individual pump
- Reduce PCI Scope by removing sensitive data from instore systems



Petroleum Solutions

Sound Easy Pump Hardware Features



The hardware for Sound Easy Pump is modern, secure, and designed to withstand even the harshest weather conditions.



Along with Sound Payment's software for Sound Easy Pump, stations have a complete EMV solution.

Memory	256MB DDR + 128MB Flash
Processor	Cortex-A7
Card Reader Types	Magnetic Card Reader Smart Card Reader Contactless
Communications	WiFi Bluetooth 4.0
Peripheral Ports	1 x USB device 1 x RS232 1 x MDB
Physical	L x W x H (in): 5.5 x 4.8 x 2.9 Weight: 17.3 oz
Environmental	-20°C ~ 70°C (-4°F ~ 158°F) Operating Temperature -30°C ~ 70°C (-22°F ~ 158°F) Storage Temperature 5% ~ 95% Relative Humidity, Non-condensing
Certifications	MasterCard payPass American ExpressPay Master-Card TQM Discover D-PAS Interac_Flash L2 J/Speedy L2

Petroleum Solutions

The Bridge

The bridge for Sound Easy Pump connects hardware with major forecourt controllers, re-prints receipts and accepts payments.

The Cloud Portal can run from a browser on any PC, tablet, or phone.

It allows for pairing and configuring pumps with the hardware and bridge, pricing changes, real-time transaction reports, alerts when attention is needed, and integration of the in-store POS for



OS	PayDroid Powered by Android 6.0
Processor	Application CPU: Quad-core Cortex-A53, 1.2GHz Security CPU: Cortex M3
Memory	1GB DDR + 8GB eMMC 1 x Micro SD Card Slot, Supports up to 32GB
Card Readers	Magnetic Card Reader Smart Card Reader Contactless Card Reader
Camera	0.3 Megapixel Fixed Focus Front Camera (optional) Reads 1D & 2D Codes
Display	4-Inch Colour Display 800 x 480 Pixels Capacitive Touchscreen
Audio	1 x Speaker
Physical Keypad	10 x Numeric Keys 5 x Function Keys Back-Lighting
Communications	3G WiFi (2.4G) Dial (PSTN) LAN Bluetooth 4.0
Card Slots	3 x SAM 1 x SIM + 2 x SAM
Peripheral Ports	1 x HOST USB 2.0 1 x Micro USB 2.0, OTG 1 x PINpad 1 x RS232 1 x LAN 1 x Line 1 x Phone
Printer	High-Speed Thermal Printer Print Speed: 90mm/s Paper Width: 58mm Paper Diameter: 50mm
Battery	7.4V / 720mAh Rechargeable Li-ion Battery (optional)
Adapter	Input: 100 - 240V AC, 50Hz / 60Hz Output: 9.0V DC, 1.0A
Accessories	Cluster Cable (optional) Privacy PIN Shield (optional) Battery Backup (optional)
Physical	L x W x H (mm) : 181 x 84 x 81 Weight (g) : 405 (Excluding Battery)
Environmental	-10°C ~ 50°C (14°F ~ 122°F) Operating Temperature 10% ~ 93% Relative Humidity, Non-condensing -20°C ~ 70°C (-4°F ~ 158°F) Storage Temperature
Certifications	PCI PTS 5.x, SRED EMV L1 & L2 EMV Contactless L1 Visa payWave MasterCard Contactless American ExpressPay Discover D-PAS IC MasterCard TQM Interac_Flash L2 J/Speedy L2 UL CE FCC RoHS

Universal Fit



Gilbarco Encore 300



Gilbarco Encore 500



Gilbarco Advantage



Wayne Ovation



Wayne Vista



Installation

Gilbarco Encore



Before



After

Installation

Gilbarco Advantage



Before



After

Installation

Gilbarco Advantage



Before



After

Installation Finished Pumps



Wayne Helix



Tokheim



Wayne Ovation



Gilbarco Encore 300

Questions



Thank you for Joining Us!



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